

OCCIDENTAL UNDERWRITERS

FULFILLING DREAMS SINCE 1933.



WHO WE ARE

Occidental Underwriters of Hawaii is a locally owned and operated insurance and financial services brokerage. We provide a variety of services tailored to your needs as an individual and business.

From the first year we opened our doors, we brought service to families and businesses, and that has spread out to servicing their ohana and friends. Our business has brought peace of mind to the people of Hawaii for over 88 years, and we look forward to many more years with you by our side.

OUR MISSION

Our mission is to provide financial peace of mind through experienced and highly qualified staff and advisors using the best financial products and services the industry has to offer.

OUR SERVICES

For our producers, we provide services to grow your business including:

- Access to e-tools (quoting, applications, forms, contracting, more)
- Advanced Markets (Business cases, Foreign National clients)
- Impaired Risk Solutions
- In-House Case Managers
- One-on-One Case Consultations
- Underwriting Expertise
- Webinar & In-Person Trainings

Producers who work with us have access to experts in their field who are able to offer consultations and bring peace of mind to your clients.



c. 1950's

OCCIDENTAL UNDERWRITERS OF HAWAII
1163 S BERETANIA STREET
HONOLULU, HAWAII 96814

OUR CARRIERS

We're part of LIBRA Insurance Partners, an Independent Marketing Organization, in partnership with over 20 A rated carriers to provide the best options for you and your clients.

LIFE INSURANCE

- AIG
- Allianz
- American National
- Assurity
- The Cincinnati Life Insurance Company
- Equitable
- John Hancock
- Legal & General
- Lincoln Financial Group
- MassMutual
- Mutual of Omaha
- Nationwide
- OneAmerica
- Pacific Guardian Life
- Pacific Life
- Principal
- Protective Life Insurance Company
- Prudential
- SBLI
- Securian Financial
- Security Mutual Life
- Symetra
- Transamerica

ANNUITIES

- AIG
- American National
- Athene
- Great American Insurance Group
- Jackson
- Mutual of Omaha
- Lincoln Financial Group

LONG TERM CARE SOLUTIONS

- Mutual of Omaha (Traditional ONLY)
- Lincoln Financial Group
- Nationwide
- OneAmerica
- Pacific Life
- Securian Financial

CRITICAL ILLNESS

- Assurity
- Mutual of Omaha

DISABILITY

- Assurity
- MassMutual
- Mutual of Omaha
- Principal

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SALES & MARKETING TEAM



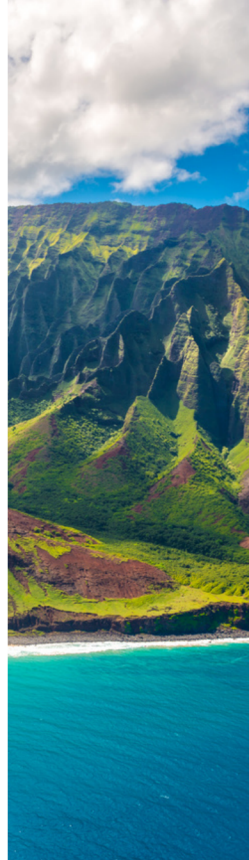
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HISTORY OF OCCIDENTAL UNDERWRITERS OF HAWAII

Occidental Underwriters of Hawaii was established in 1933 by the late Lawrence Takeo "L.T." Kagawa. He saw considerable price inequality for minorities in the 1930's in the life insurance industry. L.T. Kagawa wanted to change that. With the help of A.P. Giannini of Bank of America, L.T. Kagawa kick-started his business and achieved equal pricing and equal access to life insurance for all U.S. residents. The business started out of a small office in the Dillingham Transportation Building in downtown Honolulu with a staff of three people.

In 1951, Occidental Underwriters moved into their own building on the corner of South Beretania and Piikoi streets. The building was designed by Lemmon, Freeth & Haines. The control tower-like penthouse was added in 1967. With the natural stone, angled windows, and a touch of mid-century modern appeal, the Occidental building is somewhat of a local landmark that stands out in the heart of Honolulu, Hawaii.



c. 1950's



c. 2021